

## Elektror serves UK and Ireland now with its own sales office

Nigel Grainger is the new contact person for customers from England, Scotland, Wales and Ireland

Ostfildern (Germany), 02-19-2014

As one of the leading manufacturers of industrial blowers, fans and side channel blowers Elektror airsystems is continually pursuing the goal to expand its global presence. Local support and service as well as fast response times, short-term appointments and short distances are the lifeblood "in their opinion" for a successful partnership.

The United Kingdom (UK) and Ireland has been serviced by distributors but now the company has been successful in employing an industry-experienced new colleague who services Elektror customers exclusively on site.



and deepen existing customer relationships from his office location in Steeton (England).

Since February 1st Nigel Grainger is the new contact person for customers in Great Britain (England, Scotland and Wales) and Ireland. As a native Englishman Mr Grainger knows the country and its people and thus can make an optimal local support. Prior to his time at Elektror he gathered extensive experience in the industry and was also working in the ventilation field. From now on he will intensify market development

**Caption:** Since February 1<sup>st</sup> Nigel Grainger is the new contact person for Elektror customers and prospects in UK and Ireland

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### **About Elektror airsystems gmbh**

Elektror is one of the worldwide leading producers of radial blowers, centrifugal and axial fans and side channel blowers.

The materials aluminium cast, steel and stainless steel as well as the wide range of performance make the use of Elektror products possible in numerous industrial air engineering processes.

Customized solutions and competent support in this connection are one of Elektror's core competences.

The company sets a trend-link between product innovation, product quality and customer-oriented service. Additionally the corporate philosophy is characterized by an exceptionally strong customer orientation.

Elektror today employs in its headquarters in Ostfildern (Germany), at numerous international sales locations and at the production sites Waghäusel (Germany) and Chorzów (Poland) round about 240 employees.

Due to the extensive number of applications for air Elektror is represented in nearly all industrial branches and in the manufacturing. Main activities are in the following sectors: Extraction, drying technology, food and beverage industries, refrigeration technology, thermal engineering, water technology, environmental engineering, material handling, textile industry, packaging and printing industries.

By precisely matching processes Elektror is able to deliver all standard products within 5 days after receipt of order. Customized devices will be delivered within 15 days. Therewith Elektror sets standards within its industry.